

UTPB is among the top 35% of all companies assessed by Ecovadis in terms of sustainability. This award is proof of our continuous efforts in the areas of environmental protection, social responsibility, ethics and sustainable procurement.



UTPB® Usner
Technologie- und
Prozessberatung
CONSULTING FOR A BETTER FUTURE



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LinkedIn
UTPB LinkedIn-Page

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Our experts

These specialists are available worldwide for your projects

2

Expert profil

Presentation Mr. Attila Jezso

3

Request process

Together and competently, we bring your projects to success

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Our References

We work across industries, product-independent, globally

**1500+
Experts
worldwide**

Our strength lies in our ability to quickly provide the right experts from an international network and to ensure consistent implementation on-site.

**110+
Customer
worldwide**

Our customers come from a variety of industries, including the automotive industry, commercial vehicle technology, aerospace, mechanical engineering, agricultural and construction machinery, medical technology, and building services engineering.

**750+
Projects
worldwide**

UTPB not only assists companies with analysis and concept development, but also takes on operational responsibility to implement projects directly on-site.

Knowhow-Transfer

Knowledge transfer in projects and employees is our top priority

Specialist and management functions

Technology and process experts with multiple focuses (see slide Competencies) ensure your company's success

Fast reaction time

Candidate presentation within 72 hours—via Teams or in person. No lengthy process, no non-binding offers made on a whim. We focus on solutions.

Available worldwide in:

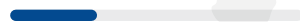
Germany



Southern/Western Europe



Northern Europe



China



USA

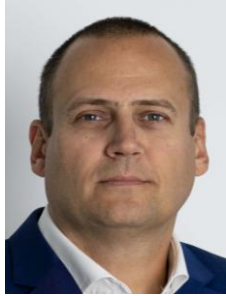


Eastern Europe



Mexico





Name: Attila Jezsó
Position: Senior Consultant: Management Control Systems, Lean, OEE, Business Coach
Year of Birth: 1973
Languages: Hungarian (native language), German (business fluent), English (business fluent)

Industrial Engineering
 Lean Man., OEE Improvement
 Shop Floor Management



Key projects

- **OEE improvement from approxi. 55%** [customer demand is no longer being met] **to 85%.** Project Focus: Increasing the availability of highly automated plant equipment through the following measures: - Systematic process analysis and process development, - Consistent implementation of improvement measures, - Elimination of setup times and control of setup costs. **Implementation of shop floor management to increase organizational efficiency in the production environment. Brose Serbia**
- Project Manager, Performance Control System; implementation of a management control system in the automotive supply industry (stamping, bonding, laser cutting, heat pressing). Conducted production line layout and cycle time optimizations (REFA); **increased plant OEE from 63% to 83%**; hands-on implementation of improvement measures on the shop floor – Isolite
- **Project Manager for Process Optimization**, improvement of emergency work orders in the food industry (ice cream production). KPI analysis (Microsoft Power BI), **optimization of maintenance processes**, implementation of a performance control system, process standardization – Unilever
- Project Manager, Manufacturing Excellence, **15% increase in throughput** in the automotive industry (PCB manufacturing). **Improvement of OEE from 79% to 94%**, introduction of problem-solving methodologies and a management control system, implementation of efficiency measures directly on the shop floor—in collaboration with a service provider: client confidential
- Turnaround project, implementation of a management control system including SAP process expansion, strategic consulting and optimization of plant performance, REFA-based cycle time optimization in the automotive supply industry (stamping, bonding, laser cutting, heat pressing) – Isolite
- **OEE Systems Project Manager**, development and implementation of an OEE monitoring system at three international locations (USA, Germany, Netherlands) in the food industry. Conducted performance workshops, **increased OEE by 20%**, reduced micro-stops, and implemented lean initiatives – Upfield
- Task Force Manager, implementation of a Manufacturing Execution System in the automotive industry, support for de-escalation (Q-Help), and introduction of problem-solving methods – Hanwha

Professional experience

2000–05 Development Engineer, Audi Hungaria
 2005–07 Production Manager, Seton Leather, Hungary
 2008–11 Factory Manager, BOS Automotive
 2012–15 APU Manager (Electronics), ZF TRW
 2016–18 Focus Factory Manager, Magna Mirrors
 Since 2018 Freelance work Production organization and Process optimization
 Since 2025 Partner at UTPB

Core business sectors

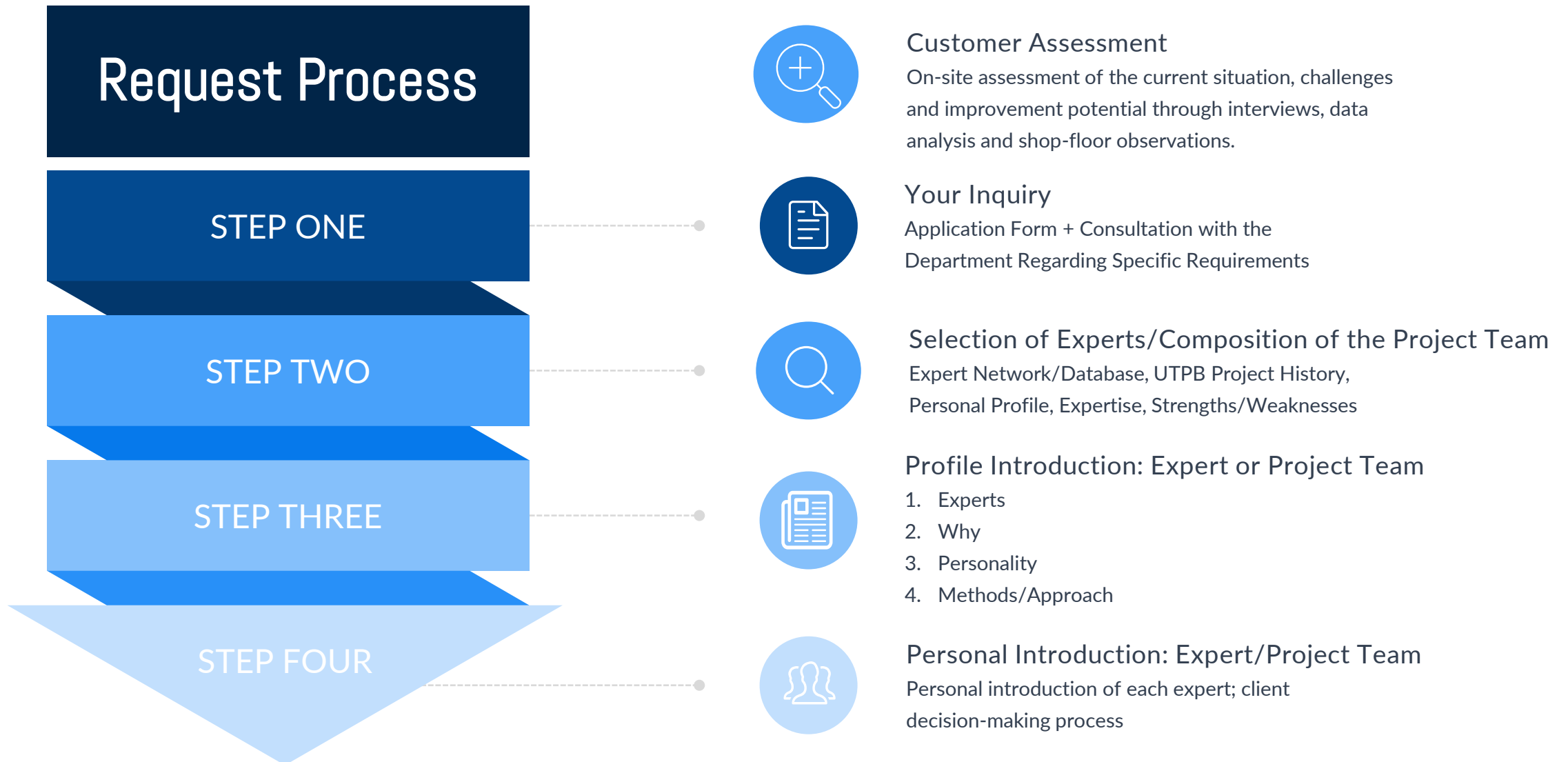
- Automotive manufacturers
- Automotive supply industry
- Food Industry

Education

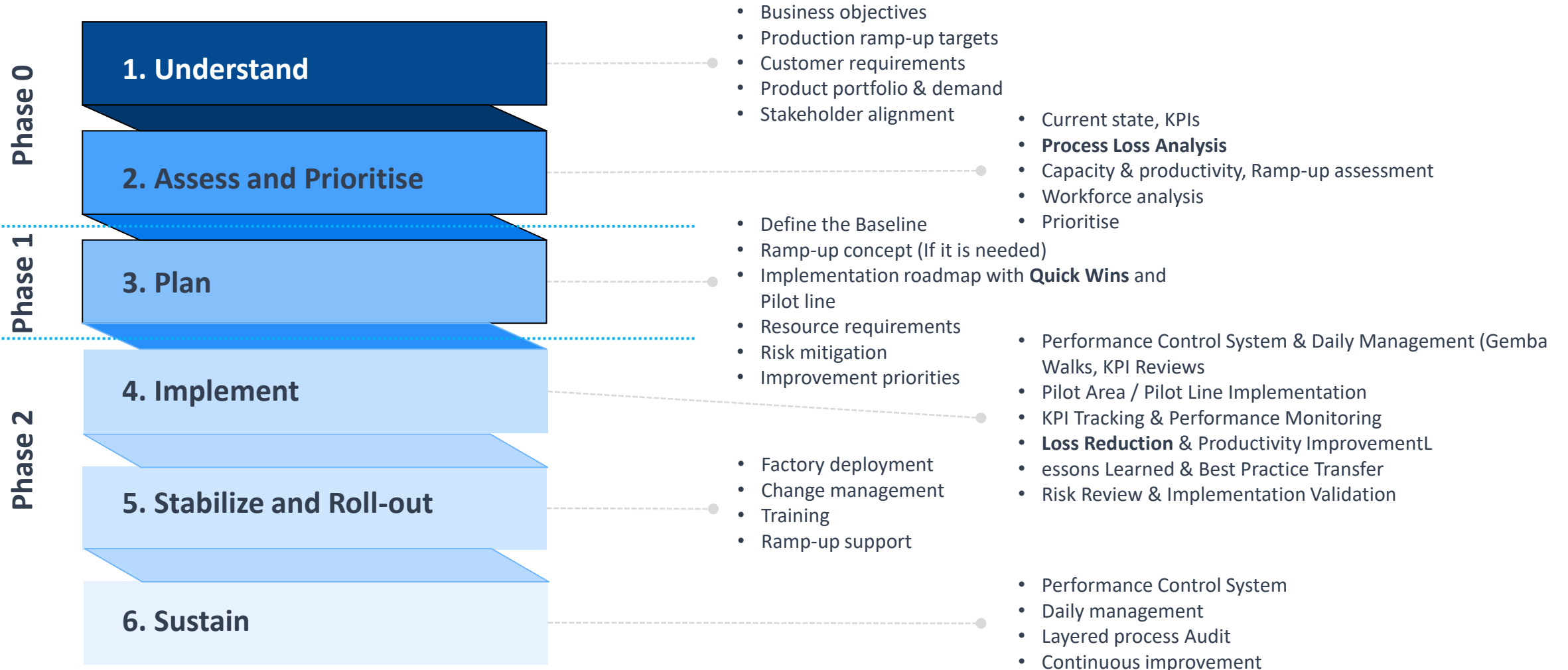
1987-91 Machine & Tool Designer, Jedlik Anyos Technical HS, Győr
 1992-95 Mechanical Engineer (College), Banki Donat College, Budapest
 1996-97 Management in Mechanical Engineering, Banki Donat College, Budapest
 1995-99 Mechanical Engineer (Diploma), Technical University, Budapest
 2016,18 Leadership Training, Dale Carnegie,
 2018 Trainer, Mentor, Coach, Frankfurt

Methods and Skills

- Business Coach
- REFA, 5S, Kaizen, Lean, TPM, Ishikawa, 5 Whys
- Project Management: **Production Line Optimization**, Relocation, **OEE Improvement**
- Low-Cost Intelligent Automation: Increasing Efficiency Through Process and Layout Optimization
- Management Control System: Structure, KPIs, Meeting Systems
- Multicultural Experience: Eastern and Western Europe, the U.S., Mexico, the Netherlands, the Czech Republic, Hungary



Our Approach to a Successful Production Ramp-up

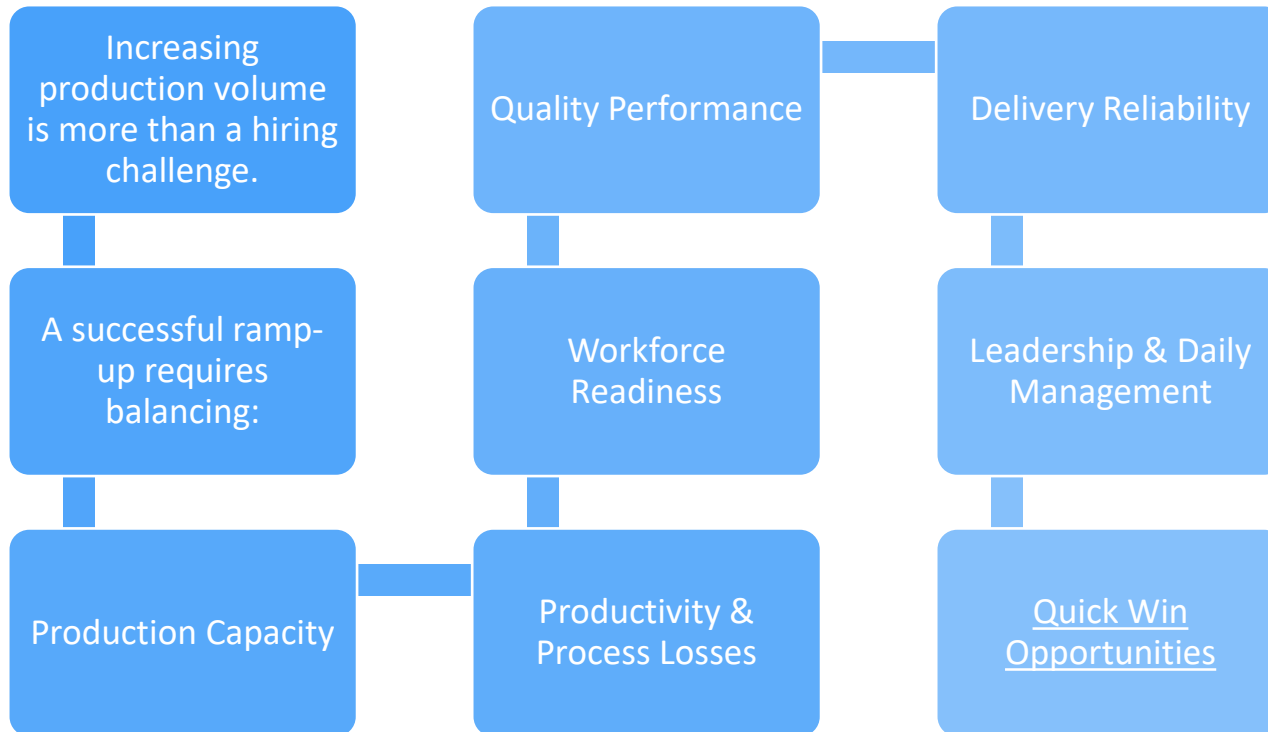


Phase 0 – Factory & Ramp-up Assessment

Objective

Develop a fact-based understanding of the factory's readiness for the planned production ramp-up, identify **process losses** and **quick-win** opportunities, and jointly define the implementation priorities and the first draft roadmap.

Phase 0 – Understanding the Challenge



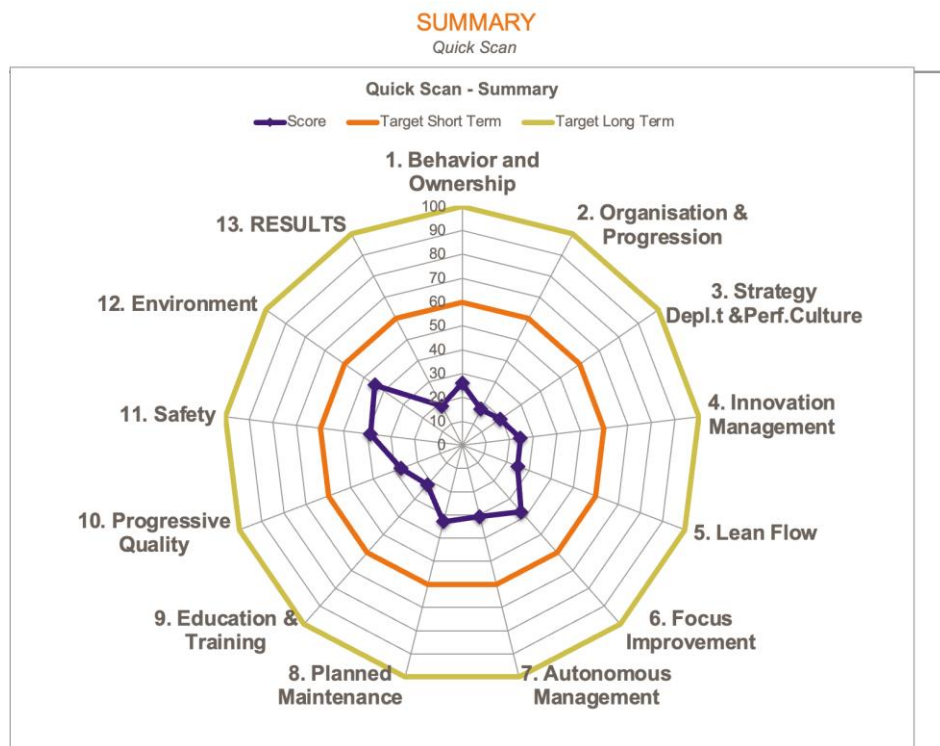
Key Questions

- Where are the major process losses?
- Which quick wins can be implemented immediately?
- What limits the planned production ramp-up?
- How can productivity be increased before adding headcount?
- Which improvements should be prioritised?

Phase 0 – Typical Ramp-up Assessment Program

Topics	Morning – Shop Floor & Operations	Afternoon – Assessment & Alignment
Current Situation & Business Requirements	Plant tour, production flow, current output, product mix, layout and capacity overview	Review business objectives, production ramp-up targets, customer requirements and management expectations
Capacity & Process Performance	Observe production flow, identify bottlenecks, process losses, cycle times, OEE and productivity	Analyze production capacity, process constraints, quick wins and ramp-up risks
Workforce & Organizational Readiness	Assess staffing levels, line balancing, skills, leadership presence and communication	Review workforce planning, recruitment strategy, training concept and organizational readiness
Operational Readiness	Review planning, logistics, material flow, maintenance, quality and production stability	Assess supporting functions, KPI system, decision-making process and operational governance
Validation & Prioritization	Validate observations with shop floor teams and management	Prioritize improvement opportunities, define quick wins and agree next implementation steps

Phase 0 – Customer Assessments (Example)



	Score	Target Short Term	Target Long Term	Weight
1. Behavior and Ownership	26	60	100	12,5%
2. Organisation & Progression	17	60	100	12,5%
3. Strategy Depl.t & Perf.Culture	19	60	100	12,5%
4. Innovation Management	25	60	100	10%
5. Lean Flow	25	60	100	10%
6. Focus Improvement	37	60	100	2,5%
7. Autonomous Management	31	60	100	2,5%
8. Planned Maintenance	33	60	100	2,5%
9. Education & Training	22	60	100	2,5%
10. Progressive Quality	27	60	100	2,5%
11. Safety	39	60	100	2,5%
12. Environment	44	60	100	2,5%
13. RESULTS	18,6	60	100	25,0%
				100%
Final score		23,2		

Purpose of the Assessment

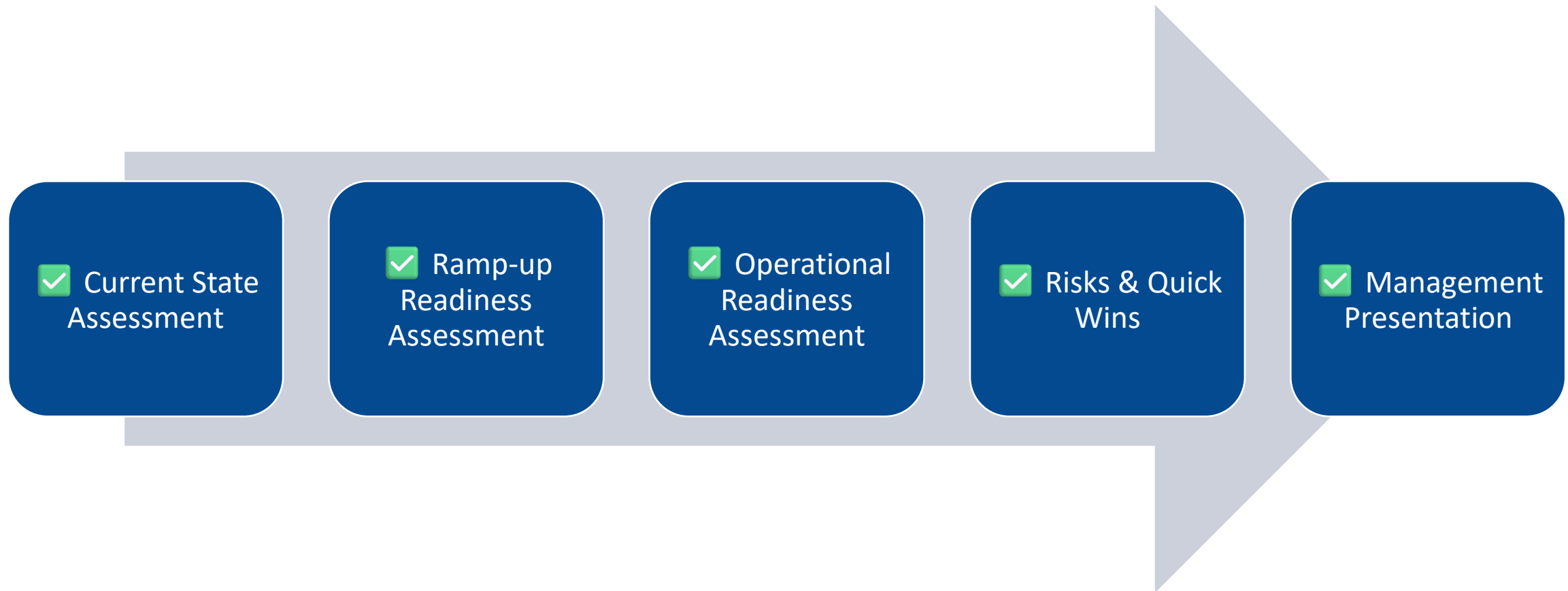
The assessment provides a transparent view of the factory's current readiness for the planned production ramp-up.

It identifies

- process losses
- bottlenecks
- productivity potential
- workforce readiness
- quick win opportunities
- implementation priorities

The assessment forms the basis for the implementation roadmap and pilot definition.

Phase 0 – Deliverables



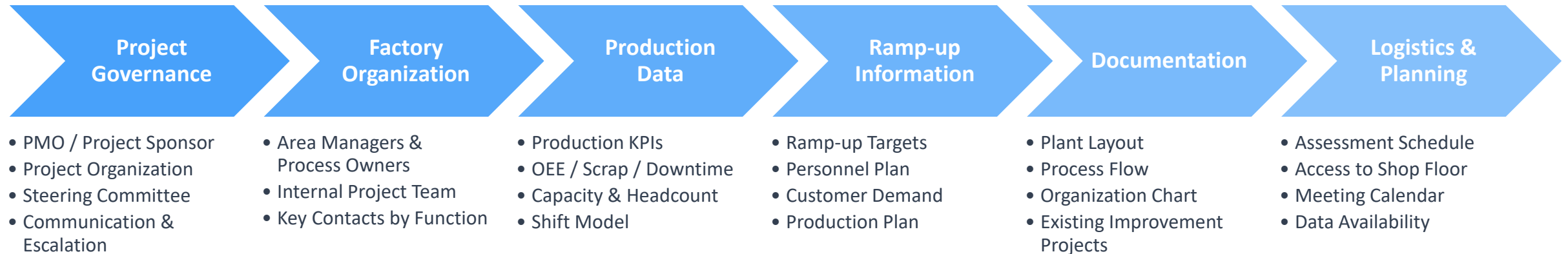
Phase 1 – Transformation Program

Objective

Finalise and Execute the agreed **ramp-up roadmap together** with the customer to achieve the required production volume **through sustainable improvements** in capacity, productivity and organisational performance.

Phase 1 – Project Readiness

To accelerate the assessment and implementation phase, the following should be available before project start:



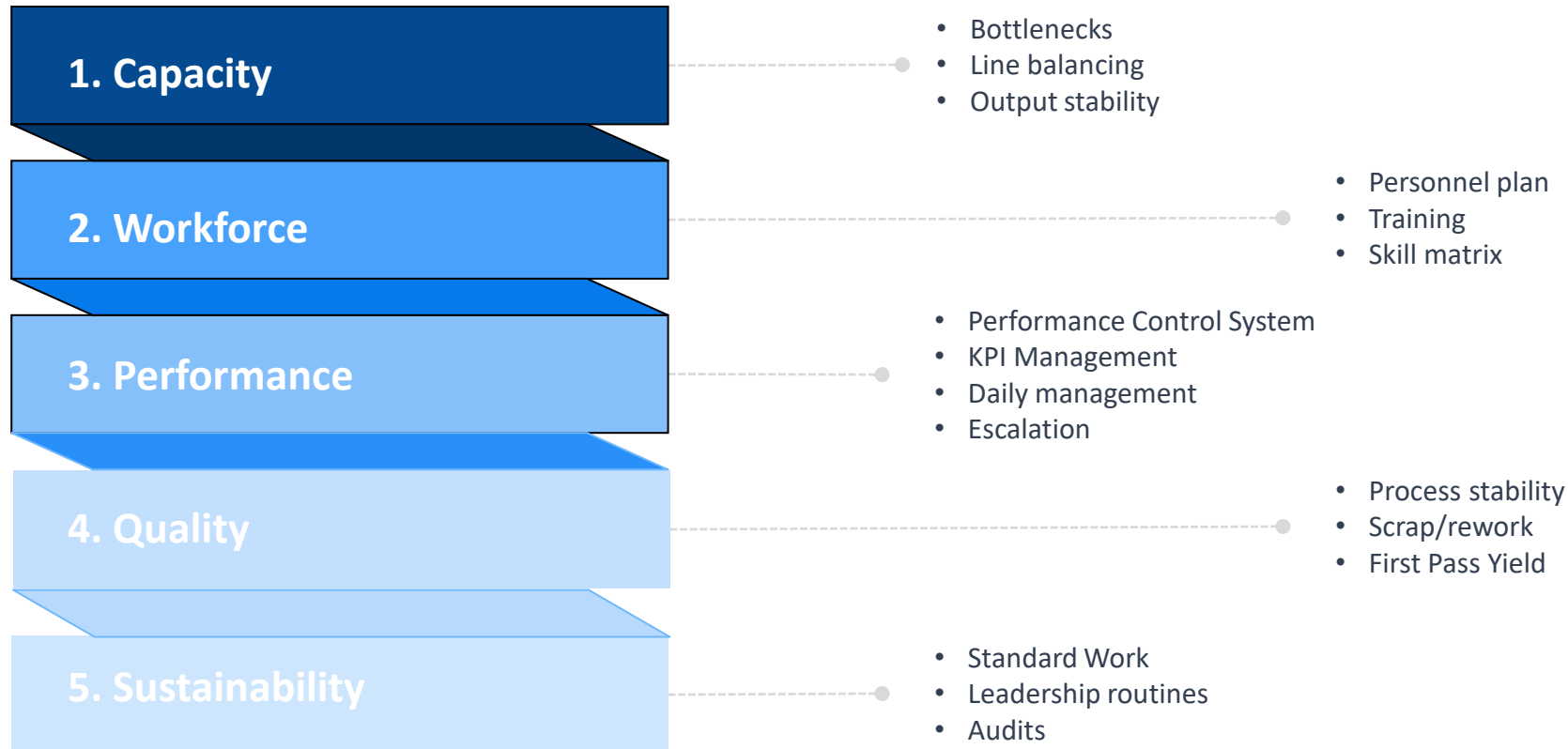
Phase 1-2 – Proposed Approach - Phases, Activities and Deliverables

Phase / Activities	Activities	Deliverables
Pre-Kickoff	• Confirm objectives • Align stakeholders • Collect factory data	• Project Charter • Assessment Plan
Kickoff	• Review Quick Scan • Confirm priorities • Launch project	• Agreed Scope • Kickoff Presentation
Validate & Analyze	• Validate Quick Scan findings • Analyse process losses • Confirm KPIs & bottlenecks	• Current State Assessment • Capacity Baseline • Loss Analysis
Develop Ramp-up Program	• Prioritize Quick Wins • Define workstreams • Plan pilot	• Improvement Priorities • Ramp-up Roadmap • Pilot Scope
Prepare Implementation	• Define milestones • Assign resources • Establish governance	• Implementation Plan • Resource Plan • KPI Framework
Implementation & Sustainability (Phase 2)	• Pilot implementation • Deploy Performance Control System • Coach the organization	• KPI Reviews • Standard Work • Sustainable Operations

Phase 1-2 – Proposed Approach - Phases, Activities and Deliverables

Phase / Activities	3 RD Q. - 2026			4 RD Q. - 2026			1 th Q. - 2027		
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Pre-Kickoff									
Kickoff									
Validate & Analyze									
Develop Ramp-up Program									
Prepare Implementation									
Implementation & Sustainability (Phase 2)									

Phase 1-2 – Key Focus Areas



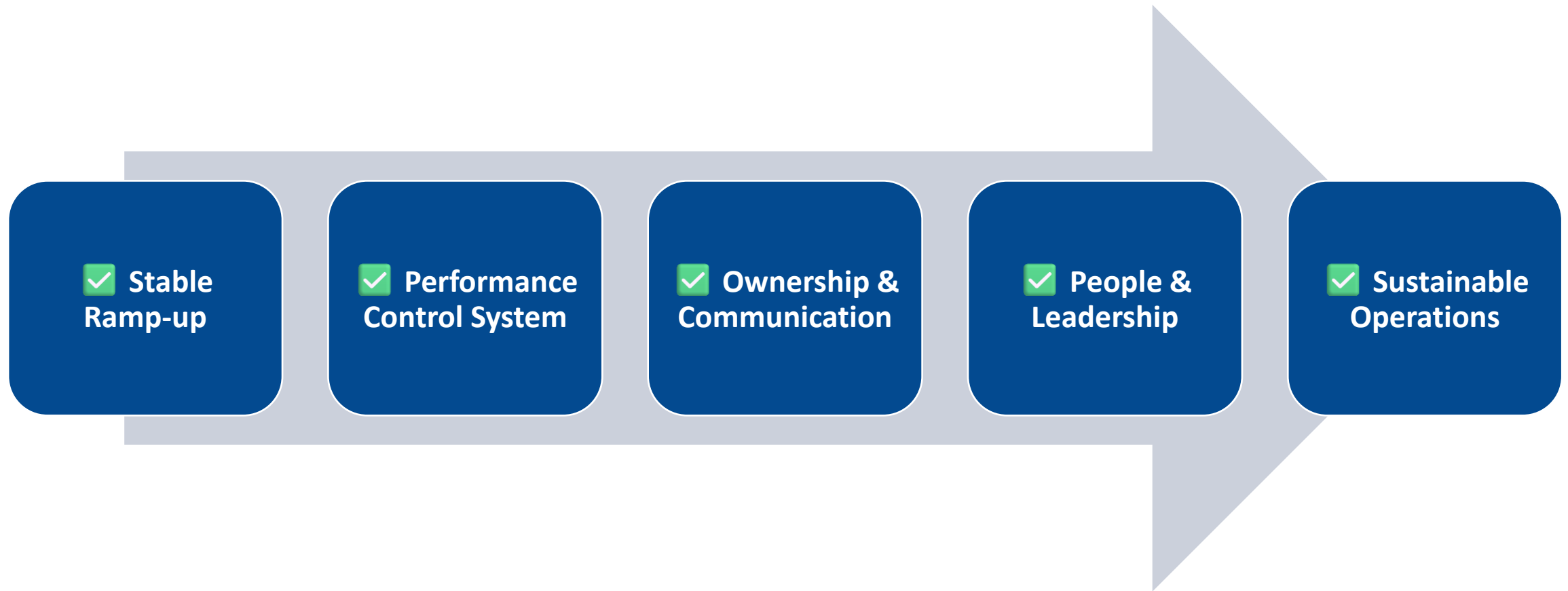
Phase 2 – Transformation Program

Example

Aumovio - Project Streams and Progression Plan

Themes	Theme Owner	Initial Performance	Progression Cycles			Vision
			1	2	Supply Chain Cycle	
			Oct - Nov	Dec - Mar	To be further defined	
1	Performance Control System (OEE, Down Time, SS, Change Over Deviations, ...) Countermeasure Follow-up and Re-occurrence Control	UTPB	Informal / No Follow-up	Data Collection and Reporting Calibration	Workshop on PCS	KPIs revision and Standardization
				KPIs revision and Standardization	Visual Management and Follow-up	Visual Management and Follow-up
				Performance Control System Phase 1 - Lines 3 & 9	KPIs revision and Standardization	Coaching and Support at Planning dept Daily Morning Meeting
				Implementation and Coaching at Daily Gemba Walk	Implementation and Coaching at Morning Meeting	Materials/Transportation Projects Selection
					Performance Control System Phase 2 - Expansion to all lines	Materials/Transportation Projects Selection
Theme KPI	Daily Loss Gap Report		Partial	Defined	Implemented	
Theme KPI	Quick Actions Defined and Assigned		Partial	Kaizens initiated	Extended to all Lines	
Theme KPI	Daily Follow-up Pending Actions		Informal	Pilot Lines	Extended to all Lines	
Theme KPI	Re ocurent Events control		Not in use	Pilot Lines	Extended to all Lines	
2	Process Continuity (Short Stops) and OEE Improvement (Lines 3 and Line 9)	UTPB	~20% (OEE Loss)	Prioritization and Immediate Actions	Short Stops Failure Modes Catalogue and Countermeasures	
				5 Whys and Root Cause Eradication	Standards and Procedures	
				Kaizen Specific Teams	AM Inspection Routines review to Sustain Achievements	
				Re-occurrence Control	Centerlining Basics Implementation	
Theme KPI	OEE%		54%	64%	>70%	85%
Theme KPI	Short Stops OEE(%)		20%	10%	5%	0,0%
Theme KPI	# Short Stops / month		>500	<300	<150	0
Theme KPI	Conditions Management		Not Defined	Basic SOPs defined	Operations / Change Over SOPs	Fully Mgd

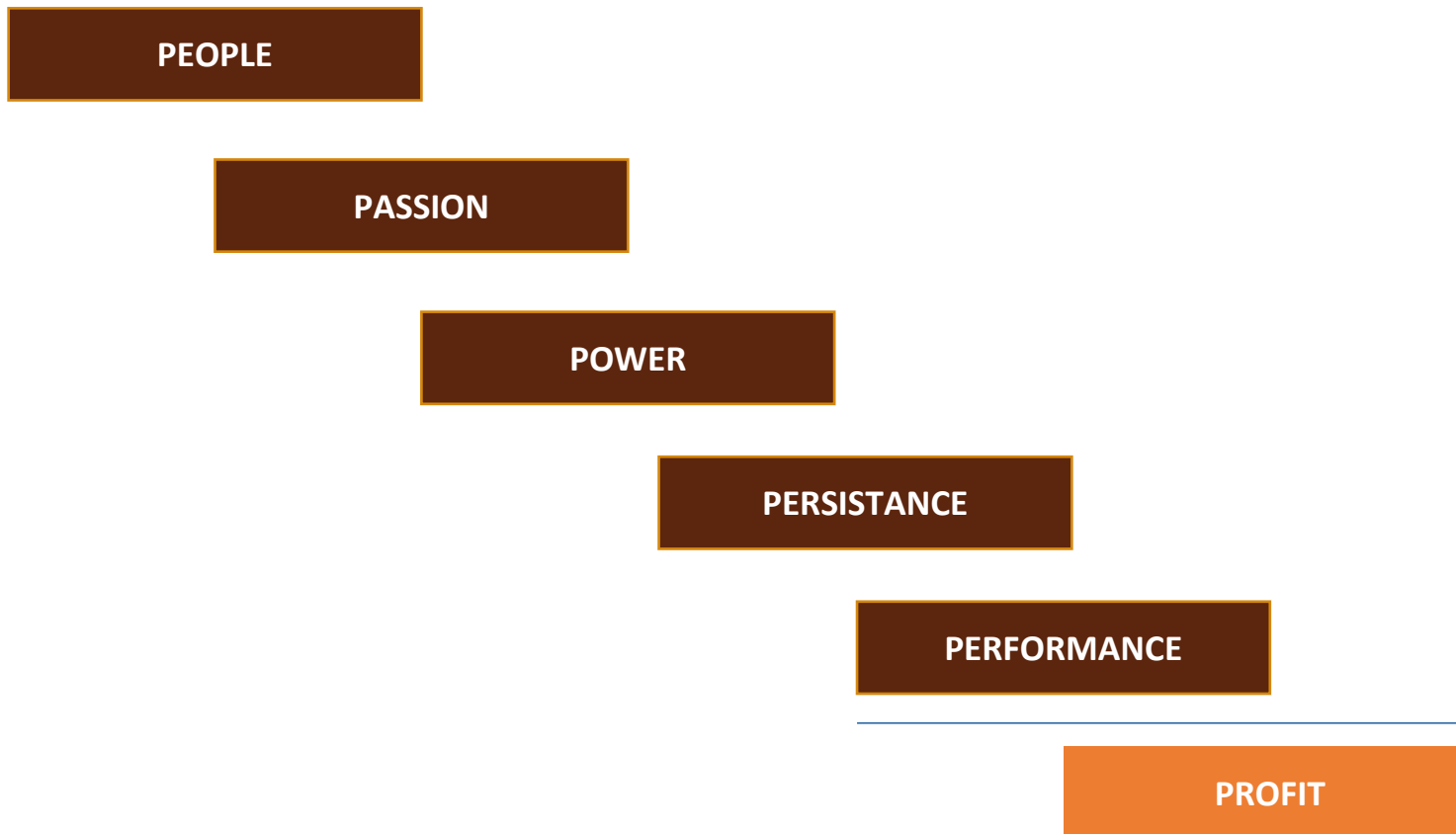
Phase 2 – Deliverables



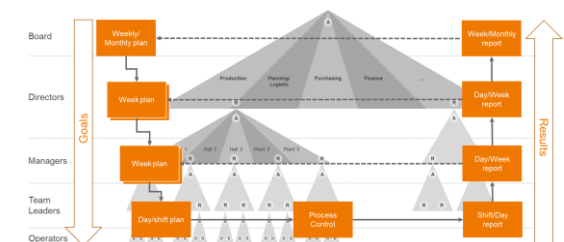
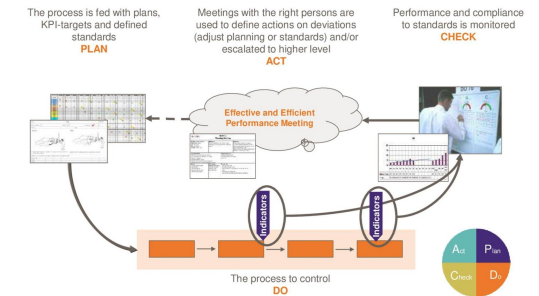
Performance Control System

To ensure profit we need to change the culture at AUMOVIO by applying a systematic approach

Profit comes from people → passion → power → persistence → performance

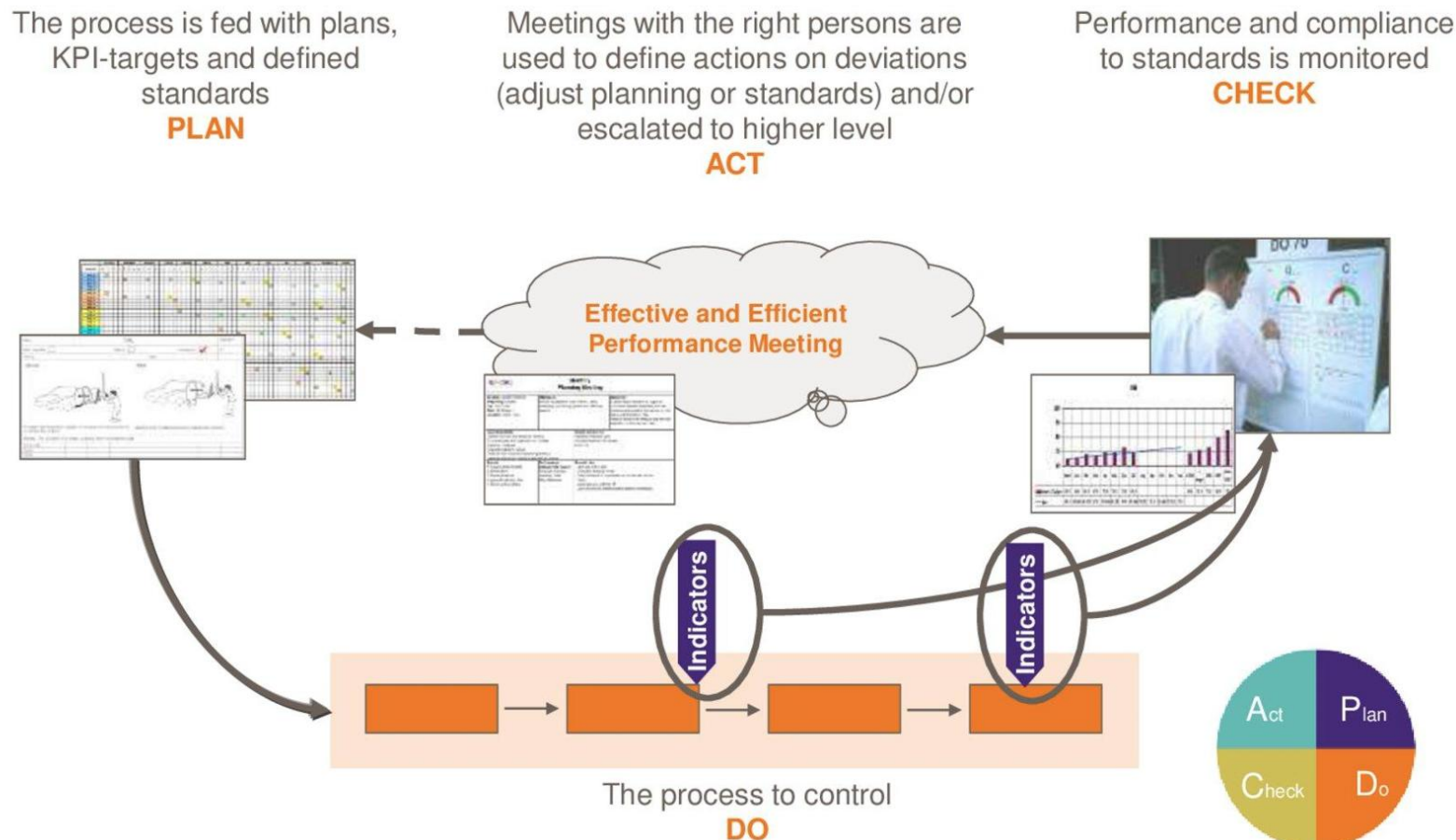


Systematic Approach



Performance Control System

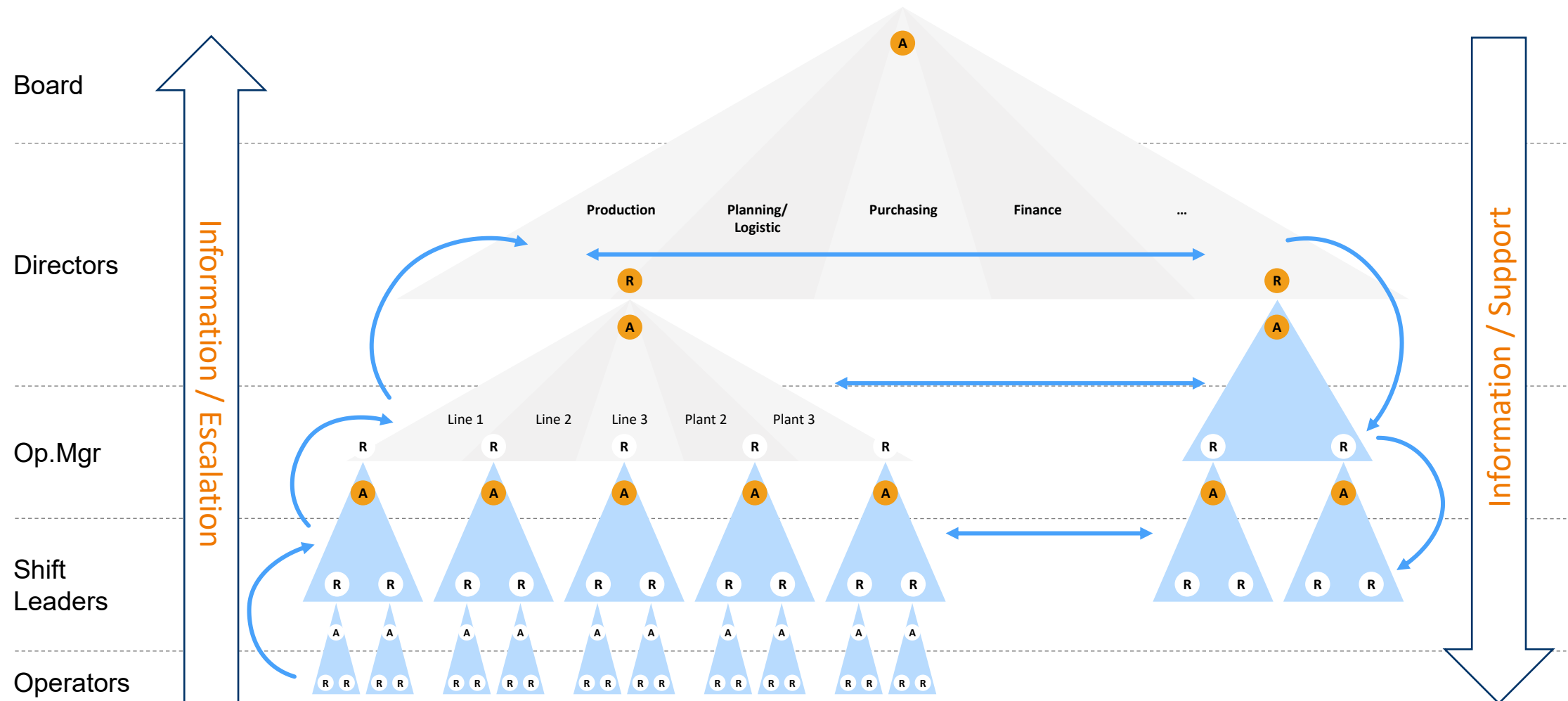
Systematic approach of a Performance Control System (PCS)



Benefits

- Establishes the necessary **management rules** (e.g. facts instead of personal views) to control day-to-day operations
- Supports **teamwork** and **communication** from Shopfloor to COO
- Provides employees with clear **performance expectations**
- **Supports** managing without excuses
- Promotes task **focus** and continuous improvement
- **Develops** performance behavior from the shop floor to senior management
- Creates the conditions to have time for new tasks
- Helps build a **pro-active organization**
- Eliminates **unnecessary actions**

Performance Control System



Source: UTPB

A = Accountable

R = Responsible

Project Examples: Improving Business Efficiency

UTPB Customer



Location



Initial Situation

- New plant in Virginia Beach
- OEE: actual approx. 50%; target approx. 85%
- Areas for improvement identified

UTPB Assignment

- Overall project management to increase corporate efficiency to 85%
- Jointly defining the tasks necessary to achieve objective
 - Consistently monitoring the implementation of tasks
 - Reporting to the Steering Committee



- New plant in Serbia
- OEE is approx. 55% [customer demand is no longer being met]; TARGET 85%
- High number of customer complaints, low work-through rate

- Increased availability of highly automated plant technology through the following:
- Systematic Process Analysis and Process Development
 - Consistent implementation of improvement measures
 - Elimination of setup intervals and setup costs management



- New plant in Serbia
- High number of customer complaints, low resolution rate
- Customer very dissatisfied with plant performance (escalation situation)

- Project Manager as the direct point of contact for the UTPB Steering Committee, the client, and the OEM:
- Consistent Follow-Up on Complaints (8D)
 - Reporting to the Steering Committee-Employee training in complaint management

Project Examples: Improving Business Efficiency

UTPB Customer



Location



Initial Situation

- Manufacturer of pharmaceutical filling systems
- Increase in output by approximately 30%
- Economically disadvantaged region
- Significant shortage of skilled workers

- Company in the stamping and forming technology sector [automotive body parts]
- Significant efficiency losses between press technology and tool maintenance

UTPB Assignment

Plant engineering has been completely converted to a modular system, resulting in:

- Significant reduction in time required for the manufacturing process
- Dismantling of the plant and commissioning time greatly reduced
- Simplified processes, enabling the use of unskilled workers

Organizational and manufacturing processes streamlined through:

- Introduction of lean production and administration
- Introduction of shop floor management

Increase availability between tool maintenance and press production startup by:

- Improving the overall layout in tool preparation, thereby significantly improving space efficiency
- Increasing process efficiency by analyzing and eliminating waste
- Developing KPIs and holding daily meetings to discuss them
- Introducing Lean Management across the tool maintenance and press production areas
- Implementing shop floor management through collaboration between both departments



References / Our customers

Let our specialists cooperate with your specialists. Factory of the year, supplier of the year or product of the year, you have a lot to show. We look forward to supporting you in your work



Karosseriewerke Dresden GmbH (KWD)
Dr. Ulrich Scholz
Managing Director

UTPB supported our company in reorganizing our toolmaking department and carried out the reorganization. **By restructuring the tool shop organization and methodically implementing a lean organization, we were able to achieve a significant increase in efficiency; the project was completed with results that far exceeded our goals.**

We would like to thank UTPB and its consultant for their excellent and straightforward project work, and we can wholeheartedly recommend UTPB.



Elmos Semiconductor SE
Dr. Patrick Schmitt
Chief Operating Officer

Within the scope of its MES/ERP project in China as well as its SAP-supported prototype process, Elmos Semiconductor SE collaborated very successfully with UTPB GmbH. The consultants deployed impressed both technically and methodologically and made a significant contribution to the success of the project.



Wacker Neuson
Group

Wacker Neuson Kramer-Werke GmbH
Dr. Florian Kammergruber
Director Quality Management

We greatly appreciate the consistently fast and straightforward collaboration. Especially in difficult supply situations, we could always rely on the competent and solution-oriented support. This applied both to topics related to delivery performance within our international supply chain as well as to quality performance.

Heraeus

Covantics

Heraeus Quarzglas GmbH & Co. KG

Dirk Witte

Head of Central Supply Chain & Procurement

Heraeus has been successfully supported by UTPB in numerous projects. Particularly valuable were the rapid response, high flexibility and the precise selection of suitable interim managers or consultants. UTPB impressed through professionalism, global availability and tailored solutions for complex challenges.

”



NEDSCHROEF

Koninklijke Nedschroef Holding B.V.

Catharina Golz

Global Procurement Director

I have been working with UTPB for a long time and value their professionalism as well as their keen sense for identifying the right profiles. The collaboration has been extremely reliable in all cases and of great added value.



BorgWarner Transmission Systems GmbH

Michael Hinz

Director Quality Europe

The collaboration with Mr Rudolf Usner has always been very good. In critical situations, Mr Usner and his team repeatedly succeeded in providing me quickly with highly competent and very experienced professionals from the industry. His network within the industry and the strong commitment of his team to respond quickly to customer requests are exceptional.



Küster Holding GmbH

Sandro Scharlibbe

CEO Küster Holding GmbH

Over the course of my career, I have had the opportunity to work with UTPB on several occasions. The combination of an entrepreneurial mindset, a customer-centric approach, and in-depth technical expertise has been a guarantee of success in every project. I therefore highly recommend UTPB as a strong partner for tasks in the areas of tool management and supplier management, as well as for other projects.

MANN+ HUMMEL

MANN+HUMMEL GmbH
Ulrich Kropp
SQD Manager Trading House

In recent years, MANN+HUMMEL has received support from USNER / UTPB on a wide variety of projects. Thanks to a global network with expertise across a broad range of fields, we have consistently been able to find expert solutions to global challenges on very short notice. Professionalism, global availability, high flexibility, and speed—all under one roof!



SUNGWOO HITECH GmbH
Thomas Ringel
Head of Project Management & Industrial Engineering

I would like to express my sincere thanks for your support in the planning, development, and management of our forming tools. The consultant/tool expert you assigned has integrated very well into our team and has successfully moved the project forward. All of the tools are now ready for series production—we're ready for the start of production.

We look forward to working with you!



Rudolf Usner

Shareholder-Managing Director

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